



Segundas Jornadas Uruguayas de Gestión y
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Services and Business Process Outsourcing

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Research
Karlsruhe Service Research Institute



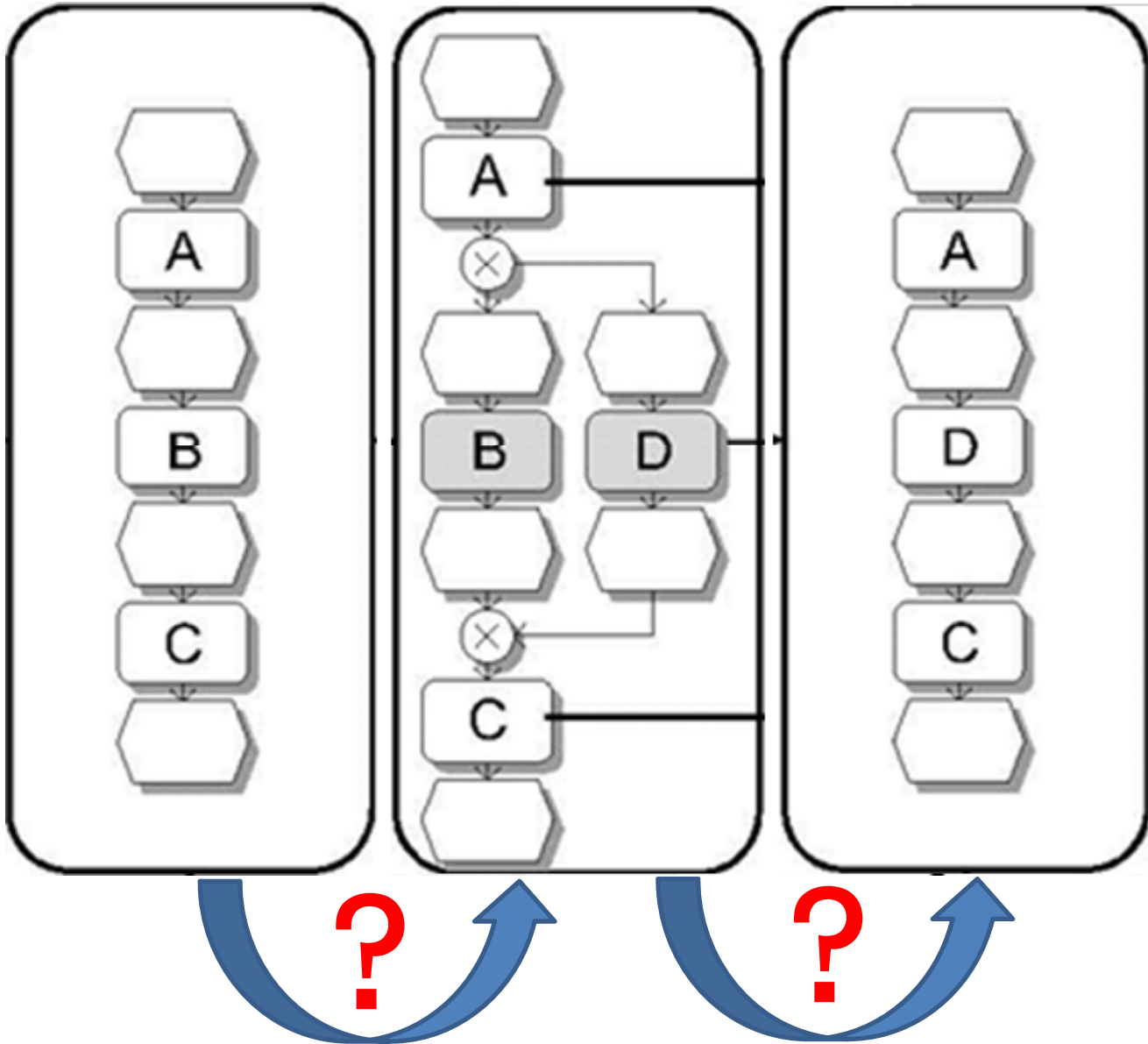
Departamento de Engenharia Informática
FCTUC FACULDADE DE CIÊNCIAS E TECNOLOGIA da UNIVERSIDADE DE COIMBRA

Topics

- Business Process Outsourcing
- Reference Models
- Compliance

- Services
- The Open Paradigm
- Open Services
- Open Service Querying

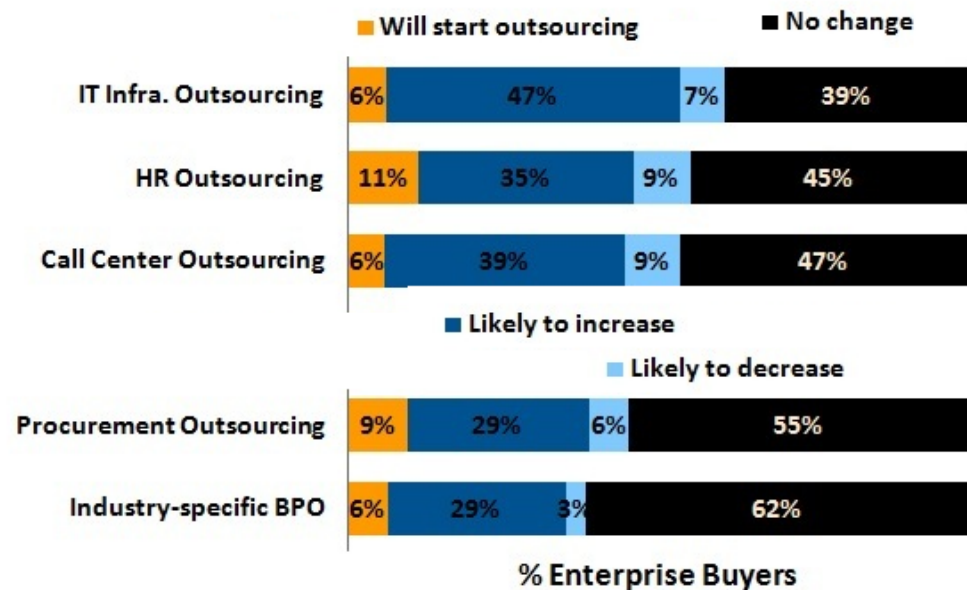
- Conclusions



Business Process Outsourcing

Definition

The transfer of an organization's entire non-core but critical business process to an external vendor who uses an IT-based service delivery.



Source: HfS Research, 2010
Sample: 209 Enterprises

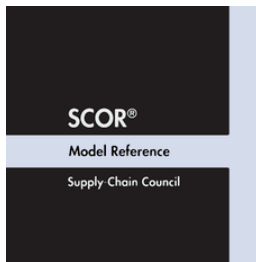
Reference Models



Information Technology Infrastructure Library (ITIL) describes an integrated best practice approach to managing and controlling IT service level.

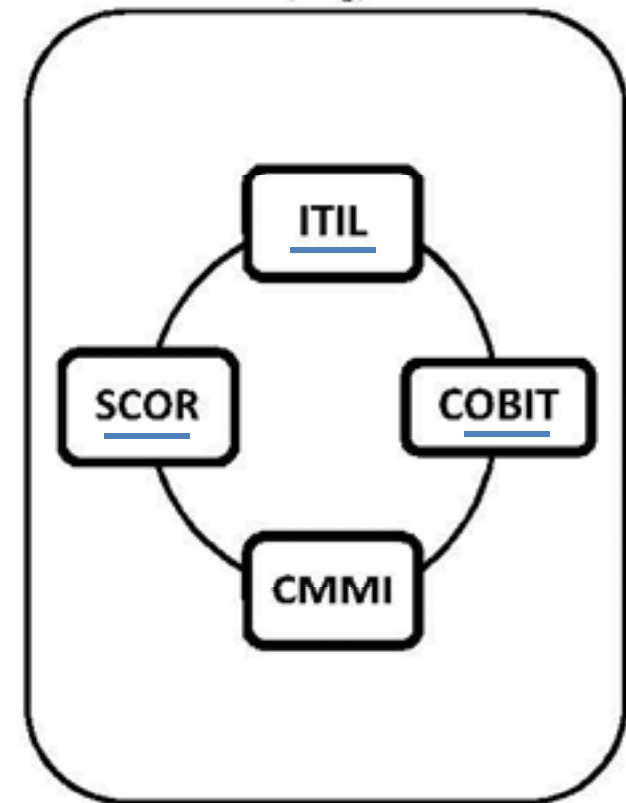


The Control Objectives for Information and related Technology (COBIT) describe good practices, to provide information system auditing.



The Supply Chain Operations Reference Model (SCOR) links business processes to support communication and effectiveness among supply chain partners.

Reference model
(M₀)

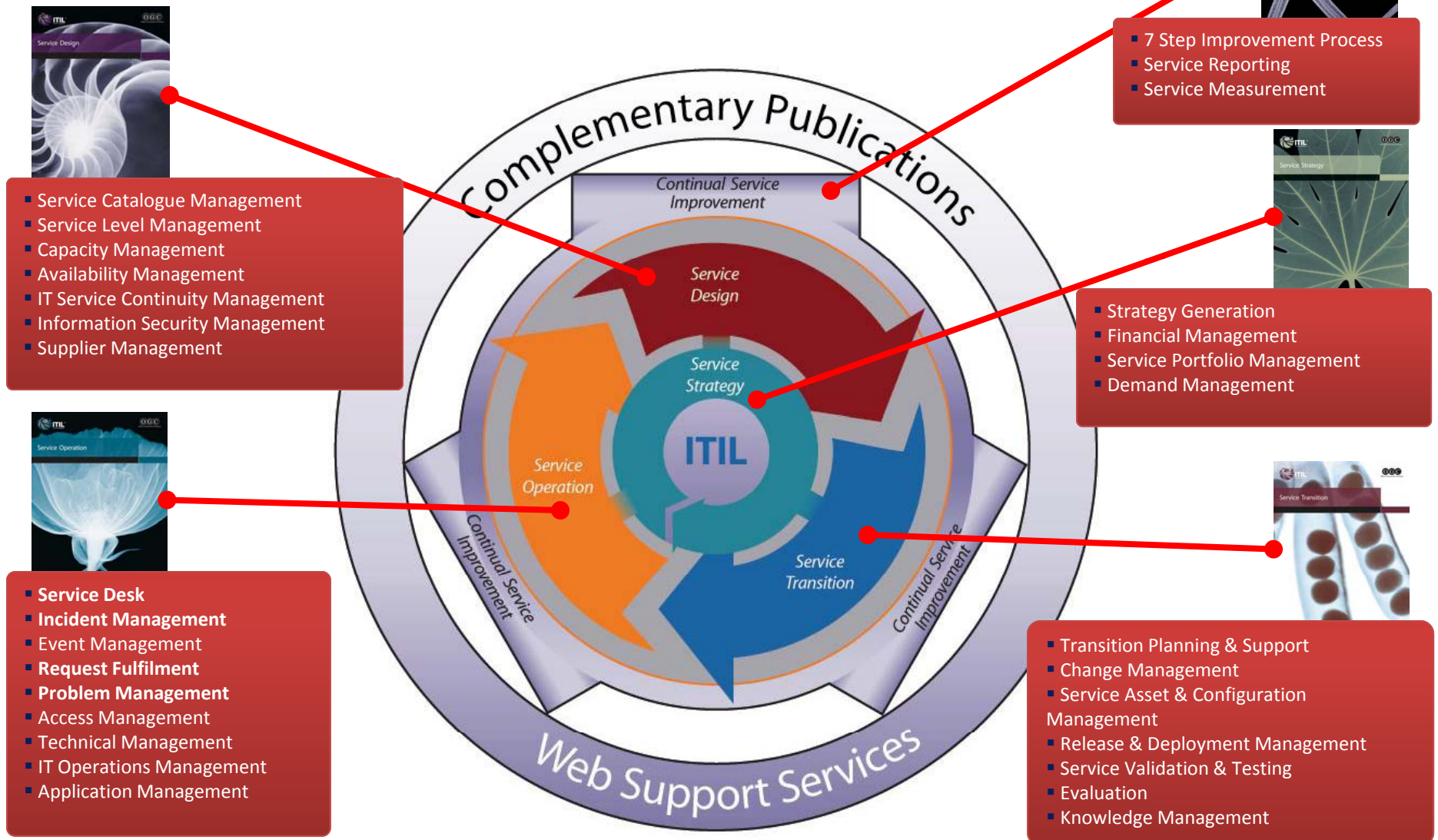


Reference Models

- Offer a set of generally accepted processes which are sound and efficient.
- **Speed** up the design of process models by providing reusable and high quality content.
- **Optimize** the design as they have been developed over a long period and usually capture the business insight of experts
- Ease the **compliance** with industry regulations and requirements and, thus, mitigate risk.

e.g. ITIL

Information Technology Infrastructure Library



How to Work With the Information Systems Service Desk

Following the service desk process helps employees and the organization. Here's how:

These are typical ways to initiate help requests.

Self-service Portal <http://www...> | Walk-up | Phone | Email

To: ServiceDesk@yourcompany.com
Re: Urgent hardware issue

1 Notify IS via one of these four methods & indicate urgency

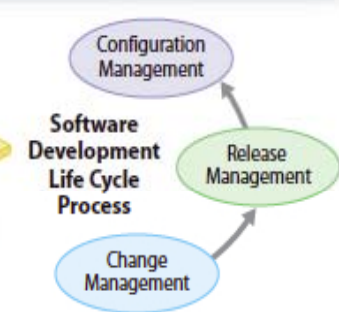
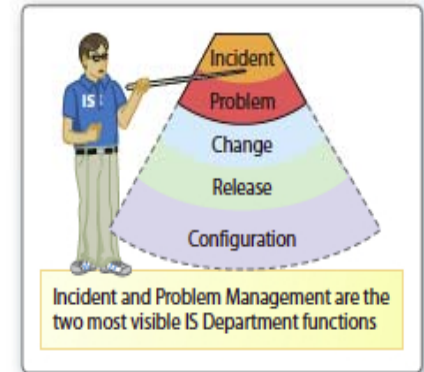
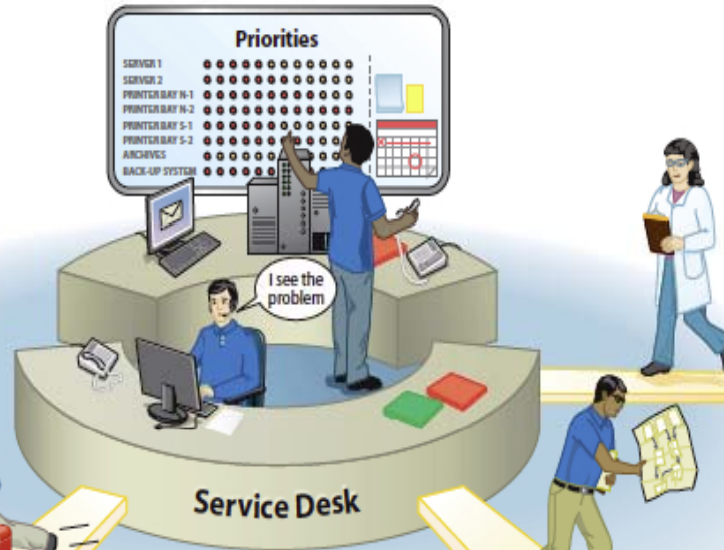
2 Describe problem

I am unable to connect to server and have a project due in 1 hour!!!

Your organization may differ.

3 Within 8 business hours (or faster based on urgency) a service desk technician will contact you to begin resolution

4 You will be notified via phone for urgent requests



Important

My Hard Drive is Full

Urgent

Projector Broken!

Incident Management
Isolated occurrences that are addressed with point solutions

Problem Management
Systemic issues that require a coordinated response

Urgent

Important

We Need Updated Software



ITIL® is the most widely accepted approach to IT service management in the world. ITIL provides a cohesive set of best practice, drawn from the public and private sectors internationally. www.itil-officialsite.com/

return Consulting: 360-901-4115
toyb@returncorp.com

visualtranslations Communication: 503-284-0507
mark@visualtranslations.com

PROFESSION GRAPHERS Illustration: 217-359-6685
jroust@precisiongraphics.com

We support understanding and business change.

4 Service Operation processes

The processes listed in paragraph 2.4.5 are discussed in detail in this chapter. As a reference, the overall structure is briefly described here and then each of the processes is described in more detail later in the chapter. Please note that the roles for each process and the tools used for each process are described in Chapters 6 and 7 respectively.

- **Event Management** is the process that monitors all events that occur through the IT infrastructure to allow for normal operation and also to detect and escalate exception conditions.

- **Incident Management** concentrates on restoring the service to users as quickly as possible, in order to minimize business impact.

- **Problem Management** involves determining and resolving the causes of incidents, proactive activities to prevent future problems/incidents and a process to allow quicker diagnosis of further incidents do occur.

NOTE: Without this distinction between problems, and keeping separate records, there is a danger that

- Incidents will be closed at the end of the support cycle and there will be no way to prevent recurrence – so the same problem will have to be fixed over and over again, or

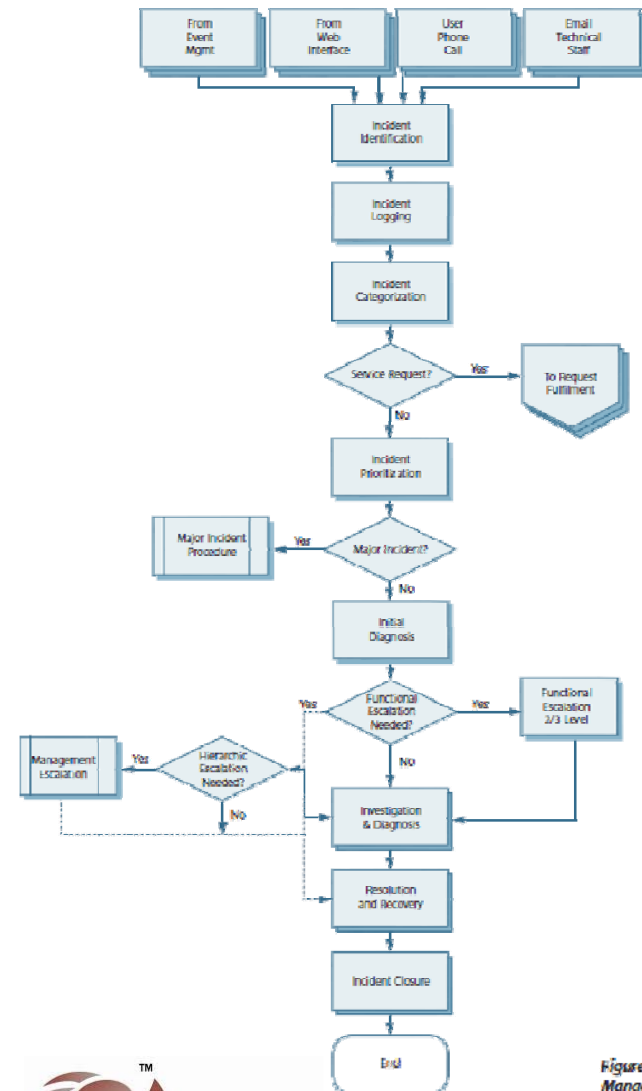
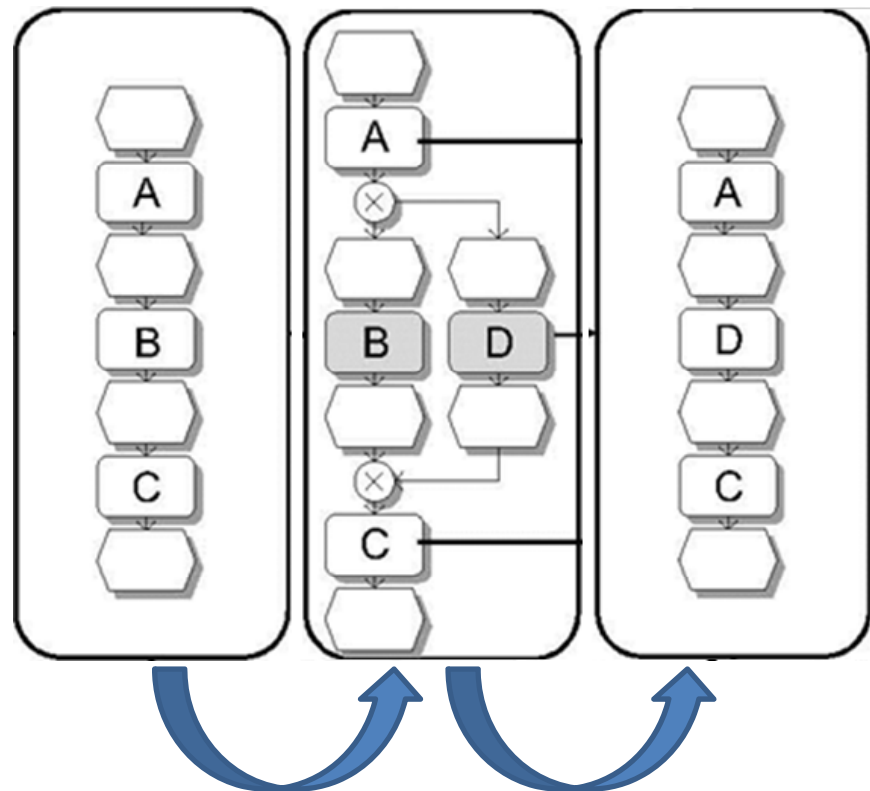


Figure 4.2 Incident Management process flow



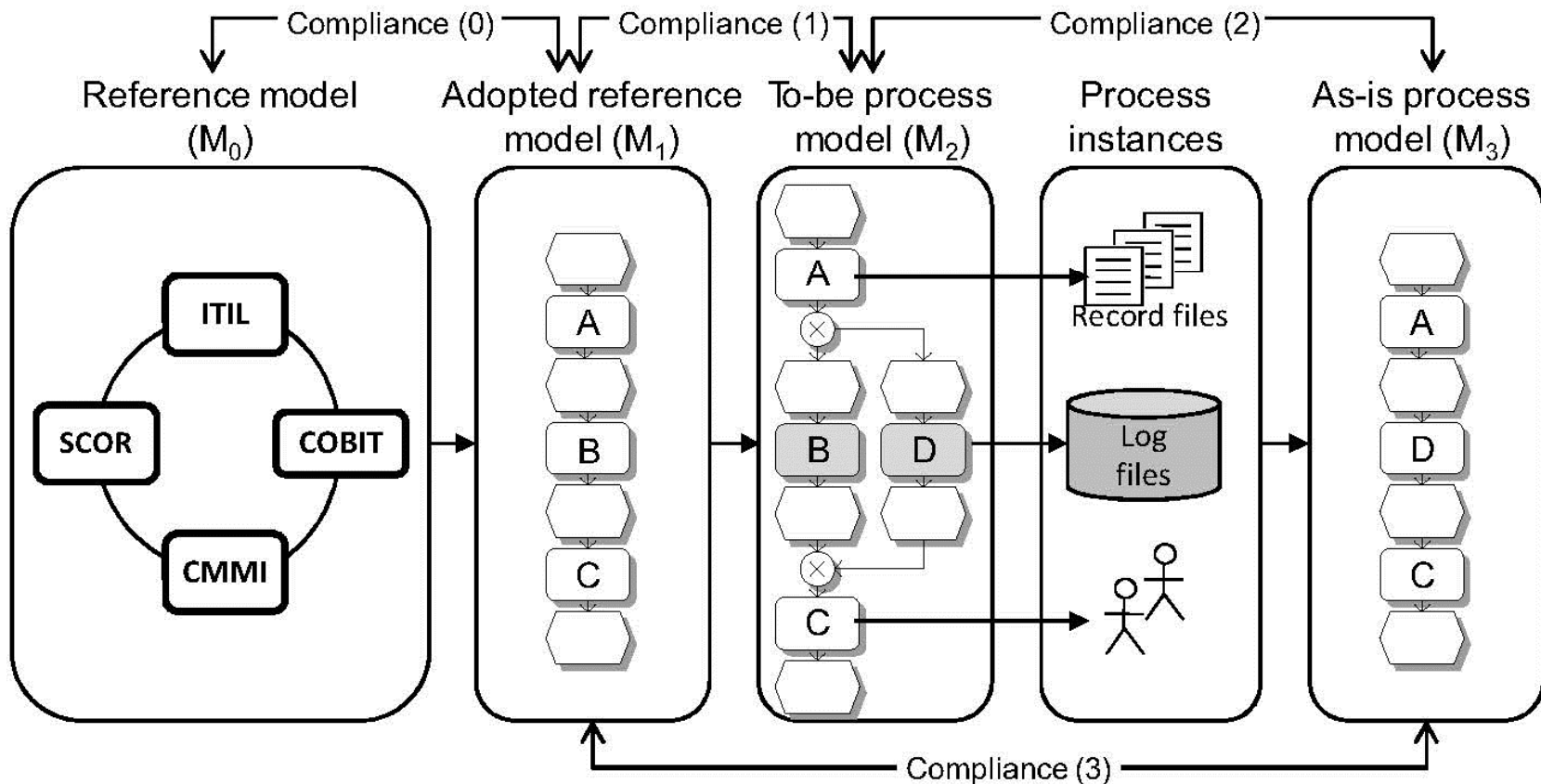
Process Compliance

- The degree to which the execution of a process model behaves in accordance to a reference model
- It complies with laws, regulations and contractual arrangements

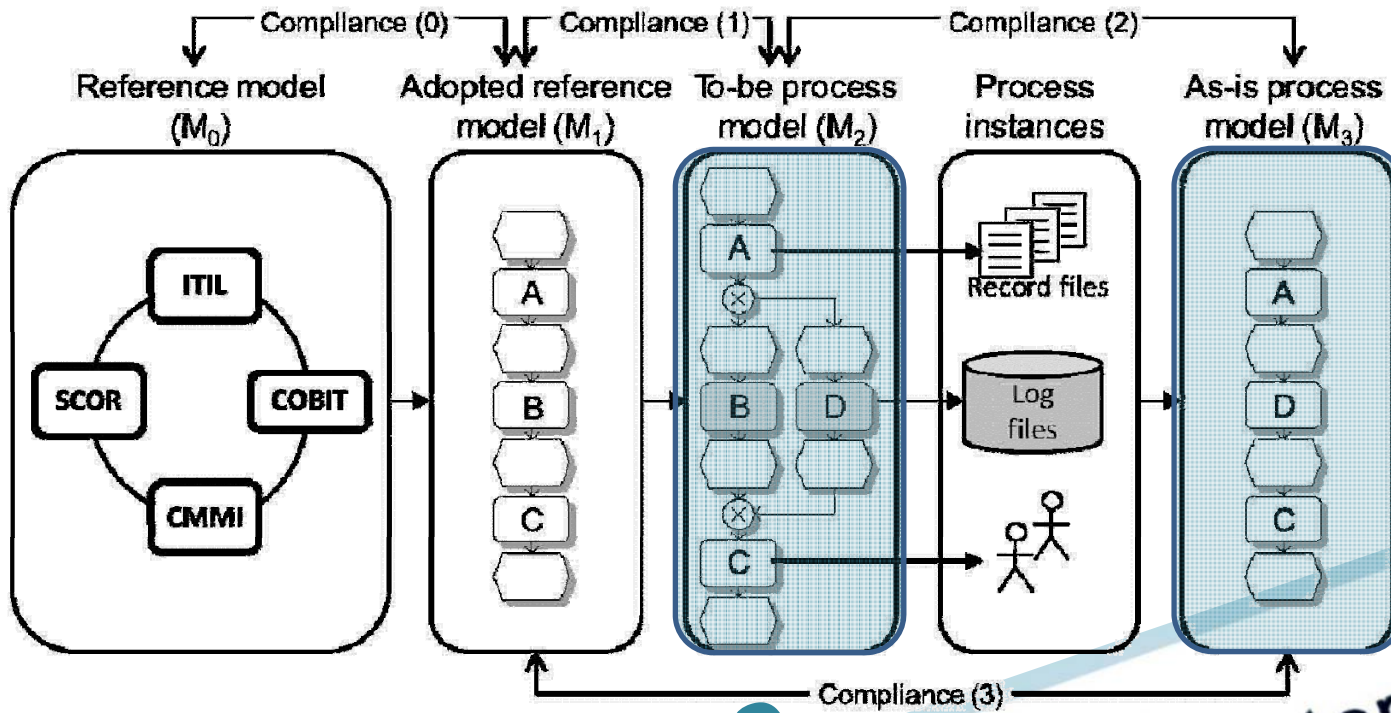


Gerke, K.; Cardoso, J. and Claus, A. Measuring the Compliance of Processes with Reference Models. In 17th International Conference on Cooperative Information Systems (CoopIS 2009), Springer, Algarve, Portugal, 2009.

The methodology identifies 5 entities, illustrated in Fig. 1, which need to be considered when measuring the compliance with reference models: the meta reference model M_0 , the adopted reference model M_1 , the to-be process model M_2 , the instances of a process model M_2 , and the as-is process model M_3 .



Model M_1 and M_2 are mainly constructed manually, whereas M_3 is usually inferred from log files.



Compliance

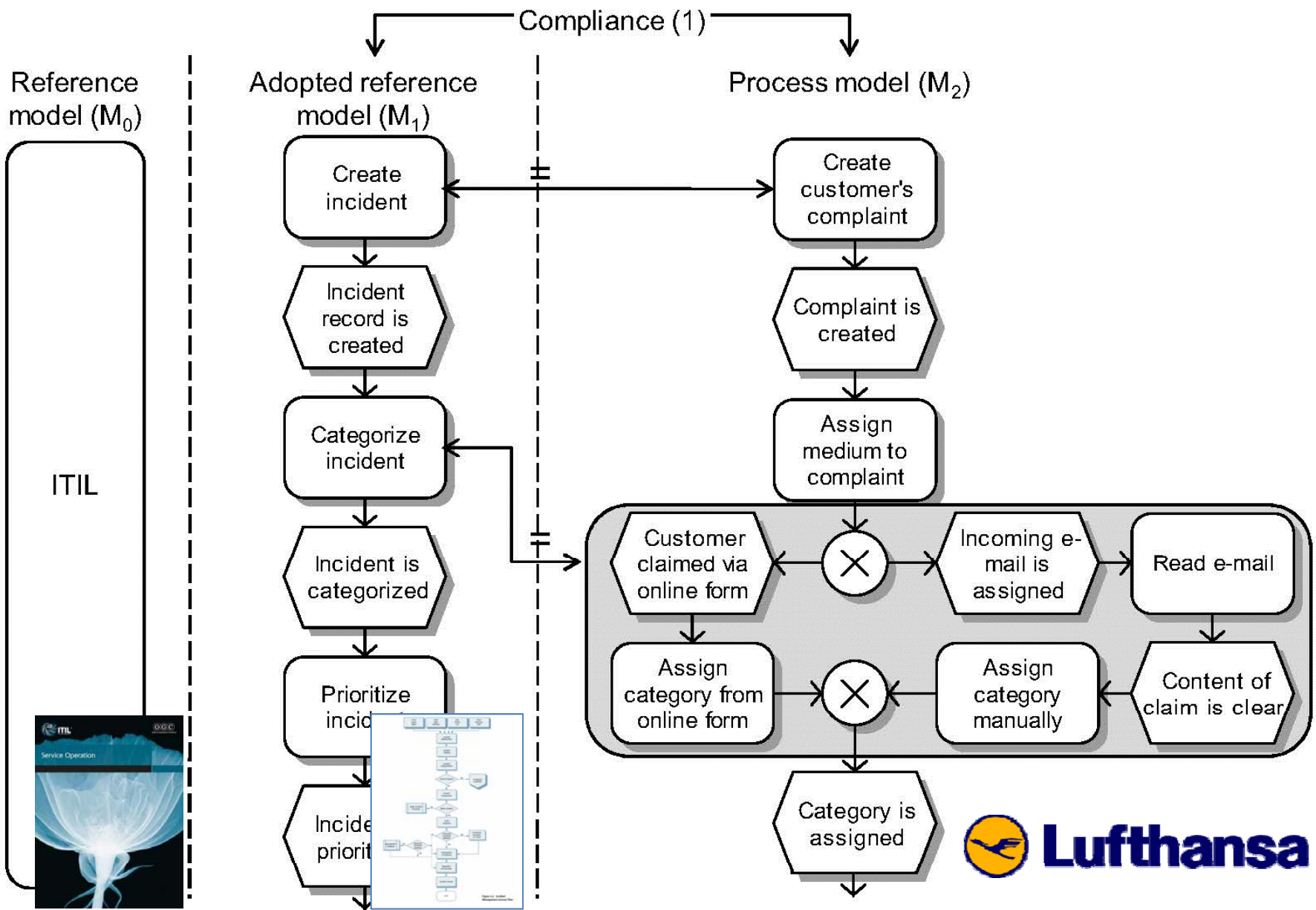
-
-
-

Audit satisfactory

Observations made

Nonconformances found

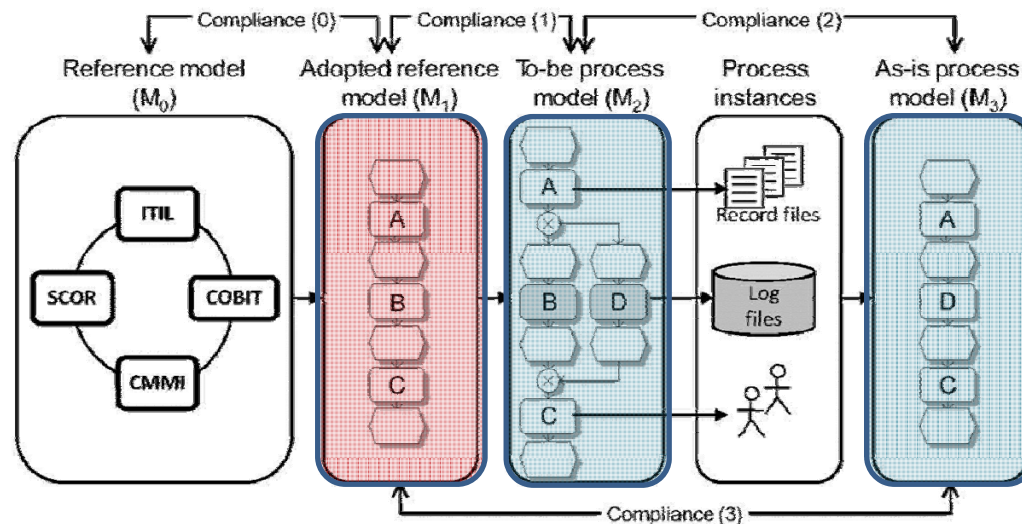




Sequence-based Compliance

- Measure the compliance of model M2 or M3 with M1
- Two models can have different structures but the algorithm can still judge processes to be compliant

Factors: Granularity, Maturity, Degree, Iteration, etc.



Find the greater similarity of transitions of σ_1 and σ_2 .

- The firing sequence compliance (fsc) of σ_2 w.r.t. σ_1 is:

$$\text{fsc}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G}) = \max\{\text{lcs}(s, s') \mid s \in \sigma_1^{\text{ext}}(\mathcal{P}), s' \in \sigma_2^{\text{map}}(\mathcal{G})\} . \quad (1)$$

σ_2 are executed according to the reference model expressed with σ_1

- The firing sequence compliance degree (fscd) of σ_2 w.r.t. σ_1 is:

$$\text{fscd}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G}) = \frac{\text{fsc}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G})}{|\sigma_2|_{\text{map}}} . \quad (2)$$

the specification of a reference model σ_1 is followed by σ_2 .

- The firing sequence compliance maturity (fscm) of σ_2 w.r.t. σ_1 is:

$$\text{fscm}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G}) = \frac{\text{fsc}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G})}{|\sigma_1|_{\text{ext}}} . \quad (3)$$

- The compliance degree (cd) of M_2 w.r.t. M_1 is given by: **The ratio of instances, which can be produced by one**

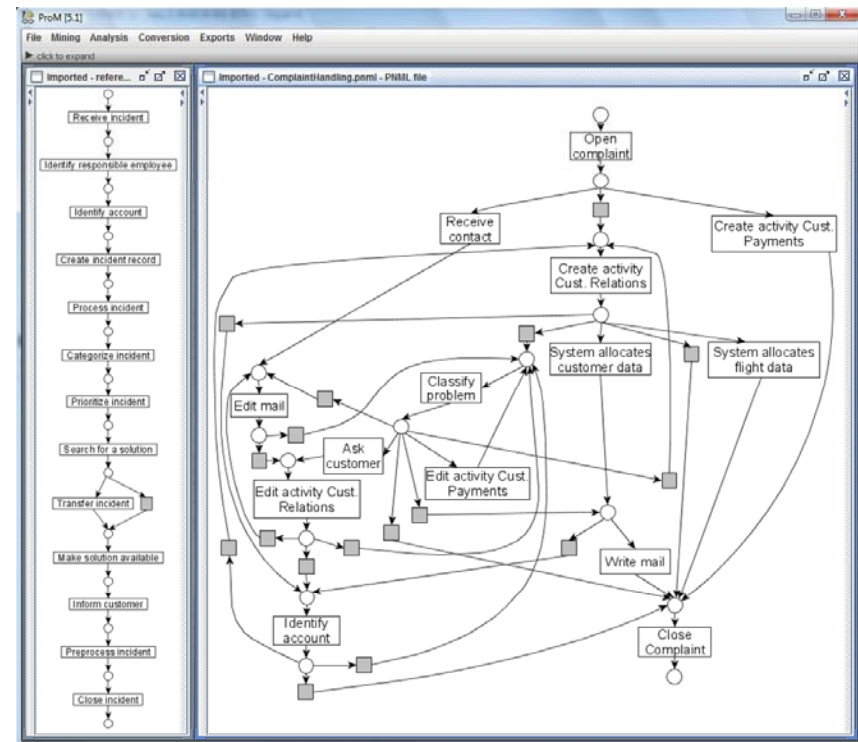
$$\text{cd}(M_2, M_1, \mathcal{P}, \mathcal{G}) = \frac{\sum_{\sigma_2 \in S'(M_2)} \max_{\sigma_1 \in S'(M_1)} \{\text{fscd}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G})\}}{|S'(M_2)|} . \quad (4)$$

- The compliance maturity (cm) of M_2 w.r.t. M_1 is given by: **model that can also be produced by the other model.**

$$\text{cm}(M_2, M_1, \mathcal{P}, \mathcal{G}) = \frac{\sum_{\sigma_1 \in S'(M_1)} \max_{\sigma_2 \in S'(M_2)} \{\text{fscm}(\sigma_2, \sigma_1, \mathcal{P}, \mathcal{G})\}}{|S'(M_1)|} . \quad (5)$$

Industrial Application

- The left-hand side
 - Reference model M1
 - Adopted from ITIL
 - Initially created as an EPC in ARIS
 - Converted into a WF-net
 - Imported into ProM
- The right-hand side
 - As-is model M3
 - Complaint handling process of the passenger airline.
 - Extracted with the ProM plugin “Heuristic Miner”
 - Log file with 4,650 cases and 44,006 events being observed over a period of one year.

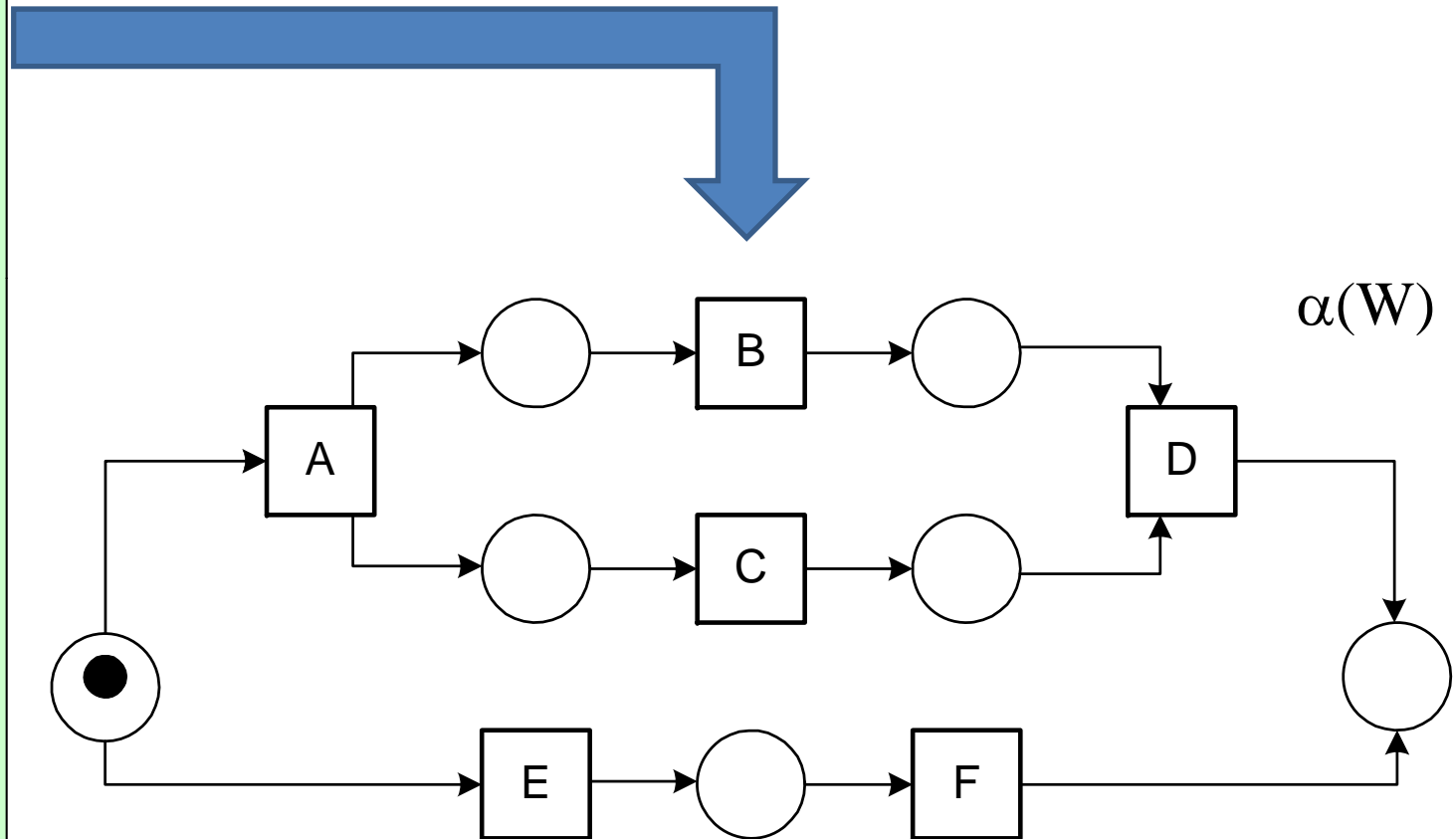


ProM Tool

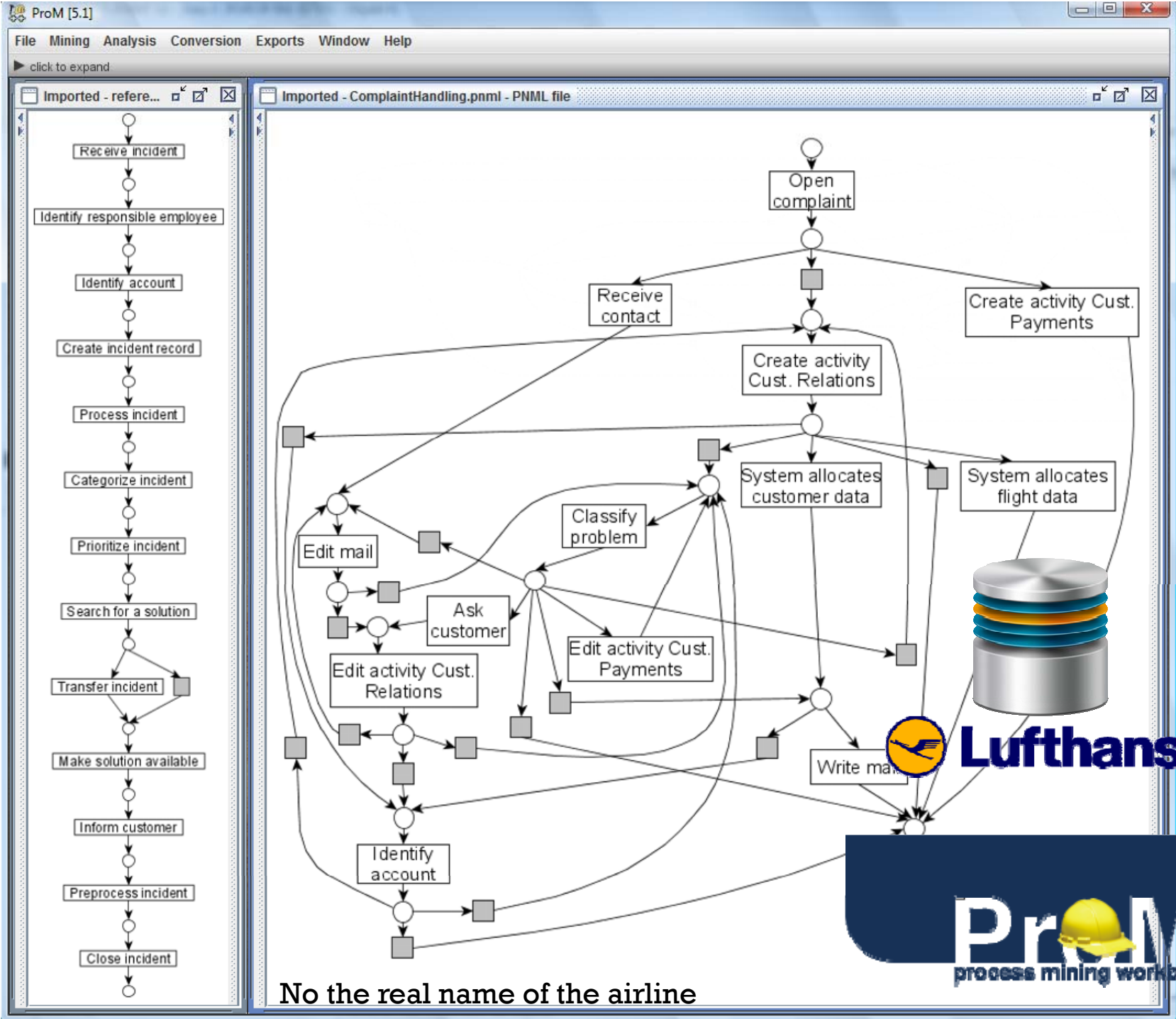
W

Process Mining

case 1 : task A
case 2 : task A
case 3 : task A
case 3 : task B
case 1 : task B
case 1 : task C
case 2 : task C
case 4 : task A
case 2 : task B
case 2 : task D
case 5 : task E
case 4 : task C
case 1 : task D
case 3 : task C
case 3 : task D
case 4 : task B
case 5 : task F
case 4 : task D



From Aalst, Process Mining: Discovering processes from event logs



No the real name of the airline



Interpretation of Results

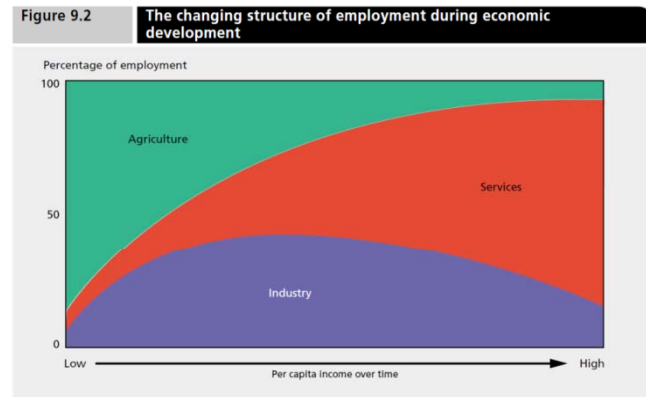
- Compliance degree of 82%
 - Indicates that the processes executed by the airline correspond to the recommendations of the reference model.
 - Although the models $M3$ and $M1$ look different, the model $M3$ is highly compliant with reference model $M1$.
- The compliance maturity of 52%
 - Indicates that there are recommendations in reference model $M1$ which are not implemented by the airline.
 - Nonetheless, because of the maturity value of 52% we can conclude that model $M3$ is also partially mature with reference model $M1$.

The Importance of Services



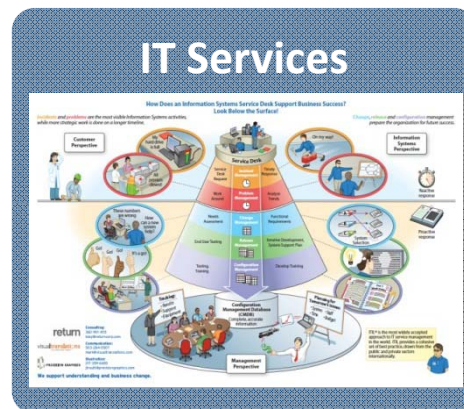
Service economies

Self-services



Consulting

Manual



IT Services

Semi-automatic



Cloud services

Software

Fully Automated



Digital Services

GOV.UK Government Service Design Manual
Digital by Default Service Standard Start using the manual Feedback

Search the service manual

From April 2014, digital services from the government must meet the new Digital by Default Service Standard.
[Read the standard »](#)

Digital by Default Service Standard

Government Service Design Manual

Build services so good that people prefer to use them

Think differently about digital delivery
Discover what it means to be part of an agile, user-focused and multidisciplinary team, delivering digital services in government.
[Start building digital by default services](#)

Making a service
Learn about the different phases of service design and get guidance for the phase you're in now.

Discovery

[gov.uk/service-manual/digital-by-default](https://www.gov.uk/service-manual/digital-by-default)

<https://www.gov.uk/service-manual>

Digital Services

This is a TEST WEBSITE — some content may be inaccurate. Help us improve the site — send us feedback

New Zealand Government Search gov.t.nz

Welcome to Govt.nz

Connecting you with government information and services

Community, arts and sport Tramping and camping, arts funding, fishing and volunteering.	Consumer rights Disputes, complaints, scams and fraud.	Crime, law and justice Includes jury duty, prisons and neighbourhood issues.
Driving and transport Driver licences, tickets and fines, WOFs and registration.	Education and training School terms and zones, student loans and apprenticeships.	Emergencies and disasters Civil defence alerts and emergency planning, and Christchurch's earthquake recovery.
Environment and climate	Families and whānau	Government and politics

The Open Paradigm





**How are
Services
Described?**

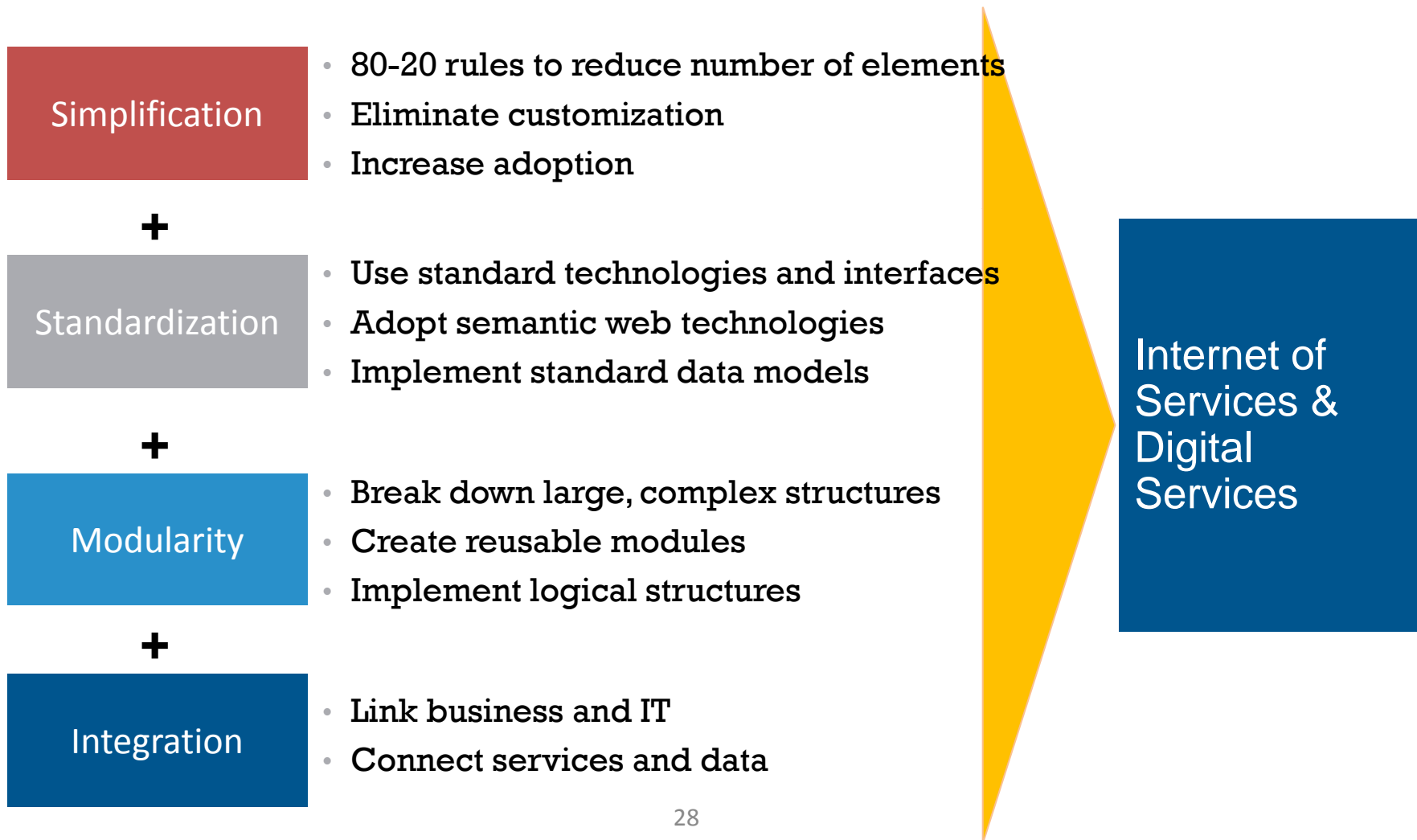
Open Services

Linked USDL

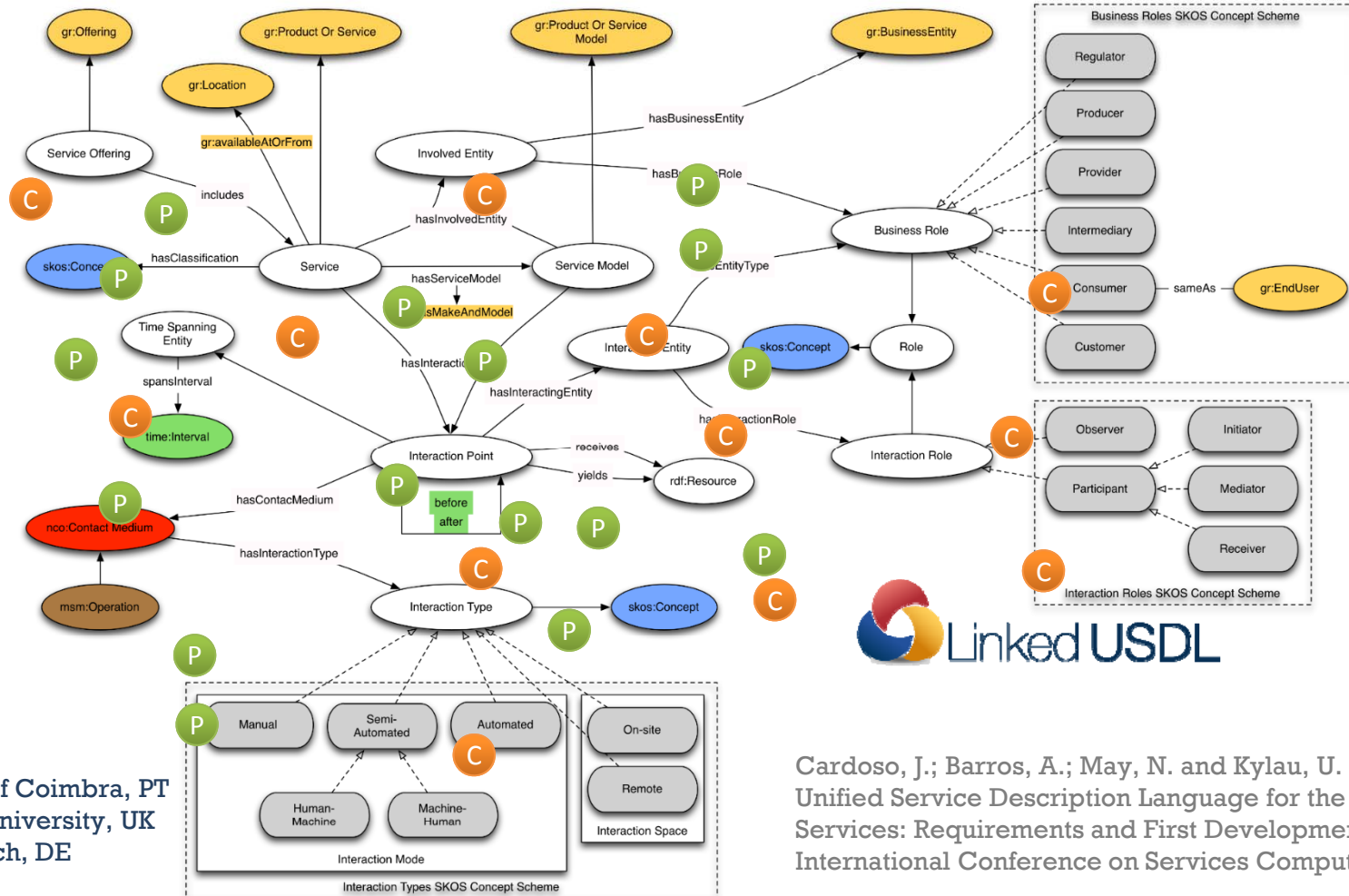
- **U**nified **S**ervice **D**escription **L**anguage
- Existing methods do not conceptualize the service system, the object of service analytics
- Provides technical and additionally operational perspective (ownership and provisioning, pricing and legal) on services
- Uses a “master schema “ for services to describe various types of services professional to electronic services
- Provides wide range of concepts usable for costing e.g. core, pricing, service level and legal



Linked USDL design principles



Linked USDL Core (2013)



University of Coimbra, PT
 The Open University, UK
 SAP Research, DE

Cardoso, J.; Barros, A.; May, N. and Kylau, U. Towards a Unified Service Description Language for the Internet of Services: Requirements and First Developments. In IEEE International Conference on Services Computing, 2010.

USDL:INTERACTIONPOINT C

- Blueprint
 - line of interaction
- E.g. face-to-face actions between employees and customers



NAME:

usdl:InteractionPoint

DESCRIPTION:

rdfs:comment ""<p>An InteractionPoint represents an actual step in accessing and performing operations of the service. On a technical level this could translate into calling a Web Service operation.</p>

On a professional level, it could mean that consumer and provider meet in person to exchange service parameters or resources involved in the service delivery (e.g. documents that are processed by the provider).

An InteractionPoint can be initiated by the consumer or the provider. Since InteractionPoints may take time and have an ordering with respect to other InteractionPoints, this is a subclass of TimeSpanningEntity. One can therefore express temporal relationships between InteractionPoints such as before or after. For richer expressions the time ontology constructs could be used.</p>""@en .

SUBCLASS:

rdfs:subClassOf usdl:TimeSpanningEntity;

Linked USDL Value Proposition

- Improve the efficiency of the organization, IT staff and IT customers
- Improve the effectiveness of services
- Global overview of service portfolios
- Improve the ability of the technology to automate services
- Enable better measurement and control of service delivery and meet SLA



Linked USDL Pricing (2013)

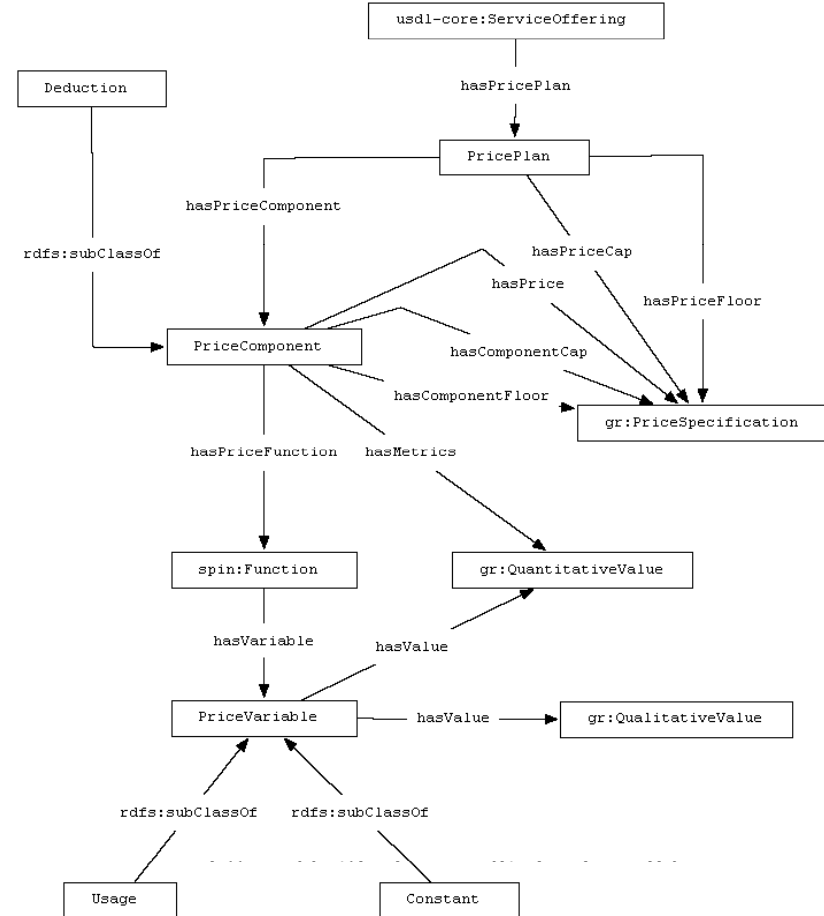
- ↓ On-Demand Instances
- ↓ Reserved Instances
- ↓ Reserved Instance Volume Discounts
- ↓ Spot Instances
- ↓ Data Transfer
- ↓ EBS-Optimized Instances
- ↓ Amazon Elastic Block Store
- ↓ Elastic IP Addresses
- ↓ Amazon CloudWatch
- ↓ Auto Scaling
- ↓ Elastic Load Balancing
- ↓ AWS GovCloud Region

Light Utilization Reserved Instances

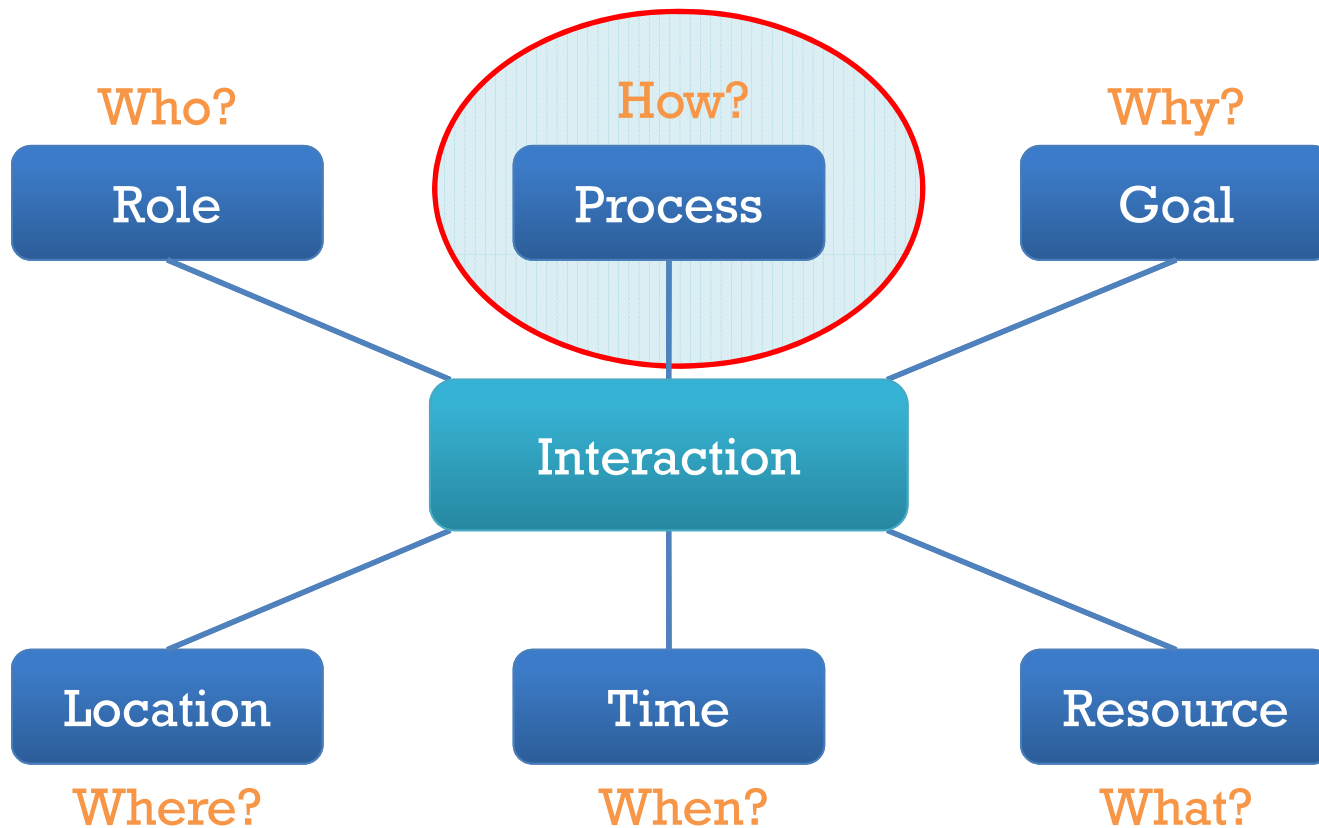
Region:

	1 yr Term		3 yr Term	
	Upfront	Hourly	Upfront	Hourly
Standard Reserved Instances				
Small (Default)	\$61	\$0.034 per Hour	\$96	\$0.027 per Hour
Medium	\$122	\$0.058 per Hour	\$192	\$0.054 per Hour
Large	\$243	\$0.136 per Hour	\$394	\$0.100 per Hour
Extra Large	\$486	\$0.271 per Hour	\$768	\$0.215 per Hour
Second Generation Standard Reserved Instances				
Extra Large	\$517	\$0.299 per Hour	\$807	\$0.236 per Hour
Double Extra Large	\$1034	\$0.598 per Hour	\$1614	\$0.472 per Hour
Micro Reserved Instances				
Micro	\$23	\$0.012 per Hour	\$35	\$0.012 per Hour
High Memory Reserved Instances				
Extra Large	\$272	\$0.109 per Hour	\$398	\$0.130 per Hour
Double Extra Large	\$544	\$0.338 per Hour	\$796	\$0.272 per Hour
Quadruple Extra Large	\$1088	\$0.676 per Hour	\$1592	\$0.544 per Hour
High-CPU Reserved Instances				
Medium	\$101	\$0.09 per Hour	\$243	\$0.079 per Hour
Extra Large	\$404	\$0.36 per Hour	\$972	\$0.316 per Hour

Dynamic Pricing



Components of a Service



Open Service Representation

```
@prefix : <http://genssiz.org/lss-usdl/expressmail#>
@prefix rdf: <http://www.w3.org/1999/02/22-rdf-syntax-ns#> .
@prefix xsd: <http://www.w3.org/2001/XMLSchema#> .
@prefix rdfs: <http://www.w3.org/2000/01/rdf-schema#> .
@prefix lss-usdl: <http://genssiz.dei.uc.pt/lss-usdl#> .

:ExpressMailDelivery a lss-usdl:ServiceSystem;
  rdfs:label "Express Mail Delivery";
  rdfs:comment "A service system for delivering express mails";
  lss-usdl:hasInteraction :CustomerCalls,
    :CustomerDeliversPackages .

:CustomerCalls a lss-usdl:CustomerInteraction;
  rdfs:label "Customer calls";
  lss-usdl:hasGoal :SendMail;
  lss-usdl:isPerformedBy :Sender;
  lss-usdl:hasLocation :SenderHome .

:CustomerDeliversPackages a lss-usdl:CustomerInteraction;
  rdfs:label "Customer delivers packages";
  lss-usdl:isPerformedBy :Sender .

:SendMail a lss-usdl:Goal;
  rdfs:label "Send mail" .

:Sender a lss-usdl:Role;
  rdfs:label "Sender" .

:SenderHome a lss-usdl:Location;
  rdfs:label "Sender's home" .
```

Open Service Queries

- Identify hidden patterns associated with costs for usdl concept usdl:InteractionPoints: who, how and what:
- Who (CQ1). Who is involved during the provisioning of a service or a particular interaction point?
- How (CQ2). How is an interaction conducted?
- What (CQ3). What resources were used during interactions?

Wolfgang Seiringer, Jorge Cardoso, Johannes Kunze von Bischhoffshausen, Service System Analytics: Cost Prediction, (PRO-VE'13) 14TH IFIP Working Conference on Virtual Enterprises, 30 Sep- 2 Oct 2013, Dresden, Germany.

```

from rdflib import Graph, Literal, BNode, RDF, URIRef, RDFS
from rdflib.namespace import FOAF, DC
import rdflib

g = Graph()
g.parse("https://raw.githubusercontent.com/rplones/lss-usdl/master/use%20cases/

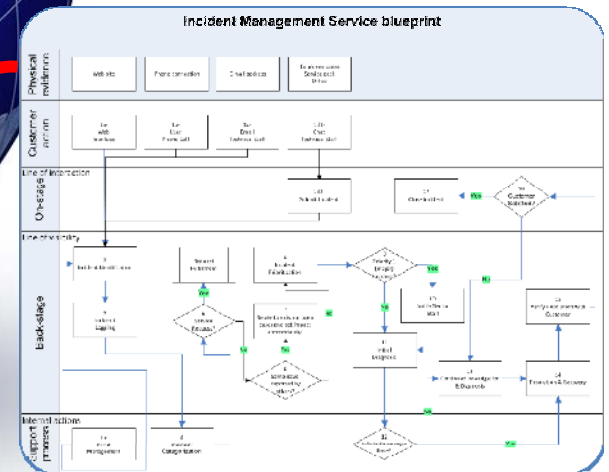
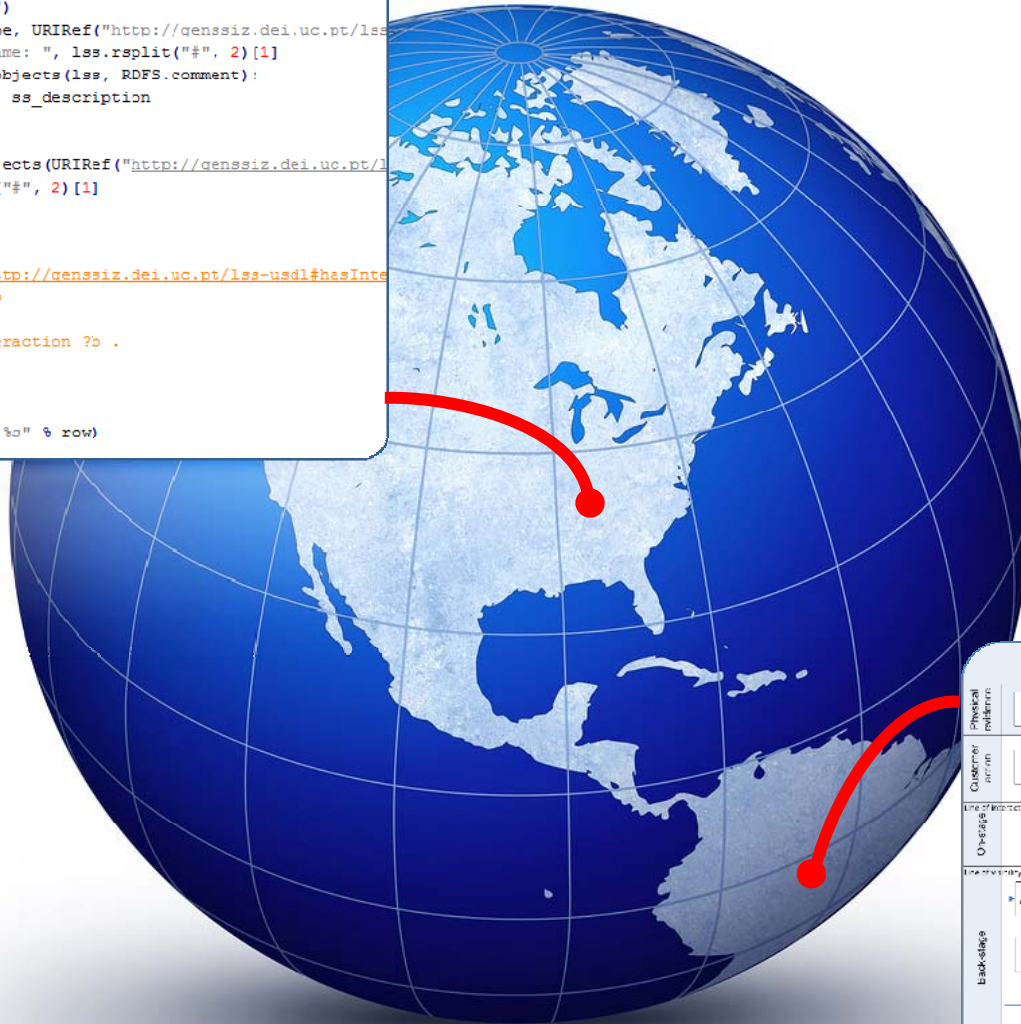
print("--- printing LSS ---")
for lss in g.subjects(RDF.type, URIRef("http://genssiz.dei.uc.pt/lss-
print "Service Ssystem Name: ", lss.rsplit("#", 2)[1]
for ss_description in g.objects(lss, RDFS.comment):
    print "Description:", ss_description

print "Interaction Points: "
for sub, obj in g.subject_objects(URIRef("http://genssiz.dei.uc.pt/l
interaction = obj.rsplit("#", 2)[1]
print interaction

qres = g.query(
    """PREFIX lss-usdl: <http://genssiz.dei.uc.pt/lss-usdl#hasInte
    SELECT DISTINCT ?a ?b
    WHERE {
        ?a lss-usdl:hasInteraction ?b .
    }""")

for row in qres:
    print("%s hasInteraction %s" % row)

```



Open Service Queries

```
PREFIX usdl: <http://www.linked-usdl.org/ns/usdl-core>  
prefix gr: <http://purl.org/goodrelations/v1>  
PREFIX rdf: http://www.w3.org/1999/02/22-rdf-syntax-ns#
```

```
SELECT ?ip ?interactionRole  
WHERE{  
  ?service gr:name ?name .  
  ?service usdl:hasInteractionPoint ?ip  
  ?ip usdl:hasInteractingEntity ?ie .  
  ?ie usdl:hasEntityType ?businessRol  
  ?ie usdl:hasInteractionRole ?interact  
  FILTER regex(?name, "Maintenance"  
}
```

Query selects all
interactionPoints
associated with
„Maintenance“

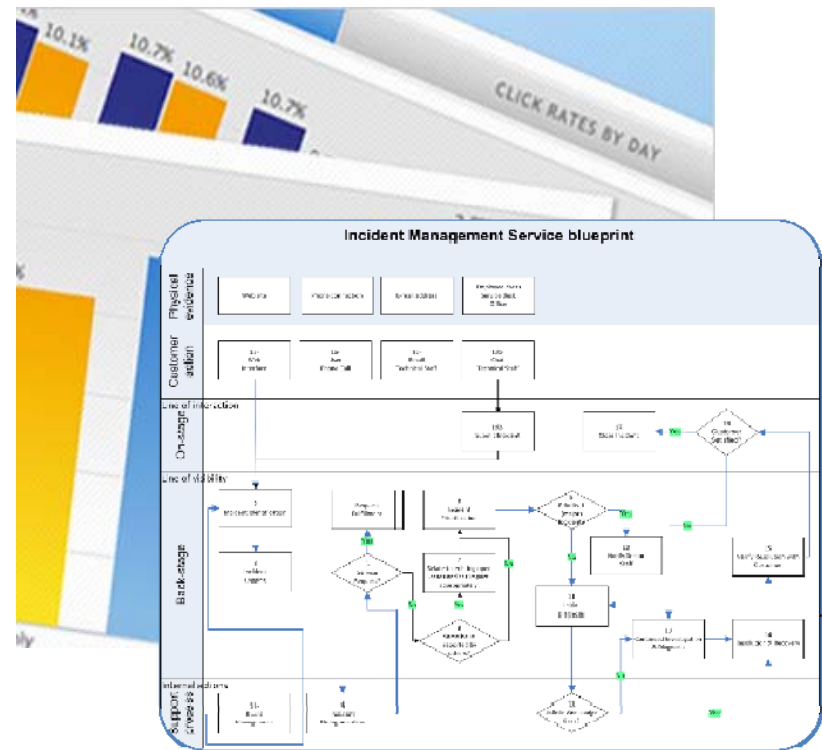
The obtained result provides
input for methods of service
analytics

Can be extended to other LINK
USDL elements

Remote Service Querying

Open Service Queries

- Percentage of major incidents
- Mean elapsed time to achieve incident resolution or circumvention, broken down by impact code
- Percentage of incidents incorrectly categorized
- Number and percentage the of incidents processed per Service Desk agent
- Number and percentage of incidents resolved remotely, without the need for a visit
- Breakdown of incidents by time of day, to help pinpoint peaks and ensure matching of resources.

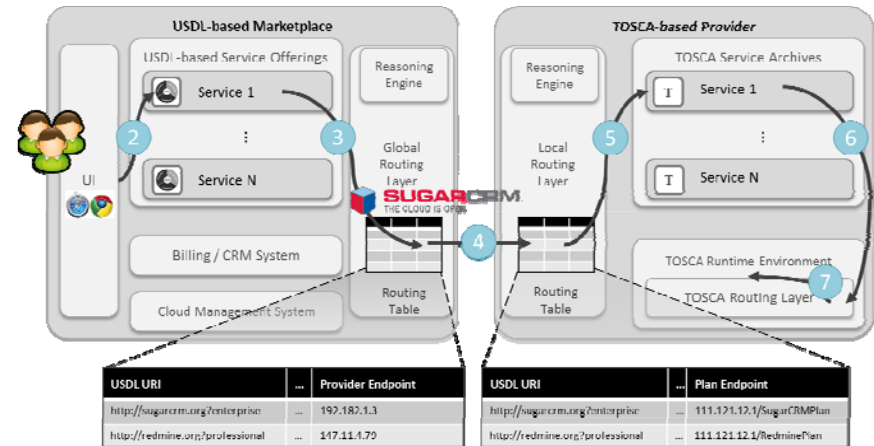


Query Process Execution Metrics

Applications (2013)

- Cloud Services (USDL & TOSCA)
 - University of Stuttgart, DE
- Could Service Aggregation
 - INESC, PT
- Service System Costing
 - Vienna Univ. of Technology, AT
 - Karlsruhe Inst. of Technology, DE
- ITIL Service Management
 - Portugal Telecom, PT
- Linked Open Data Integration
 - Portugal Telecom, PT

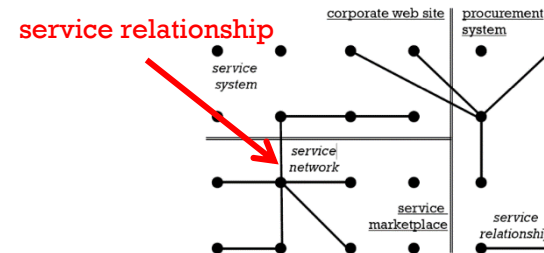
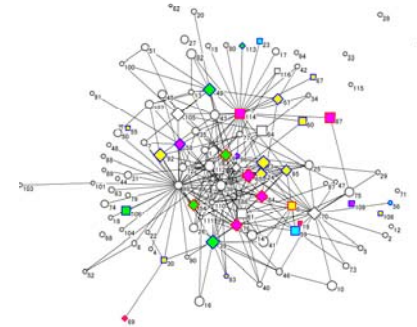
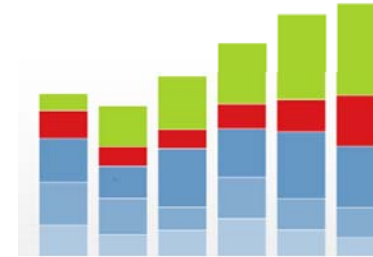
USDL & TOSCA Integration



Linked USDL

Next Steps (2014)

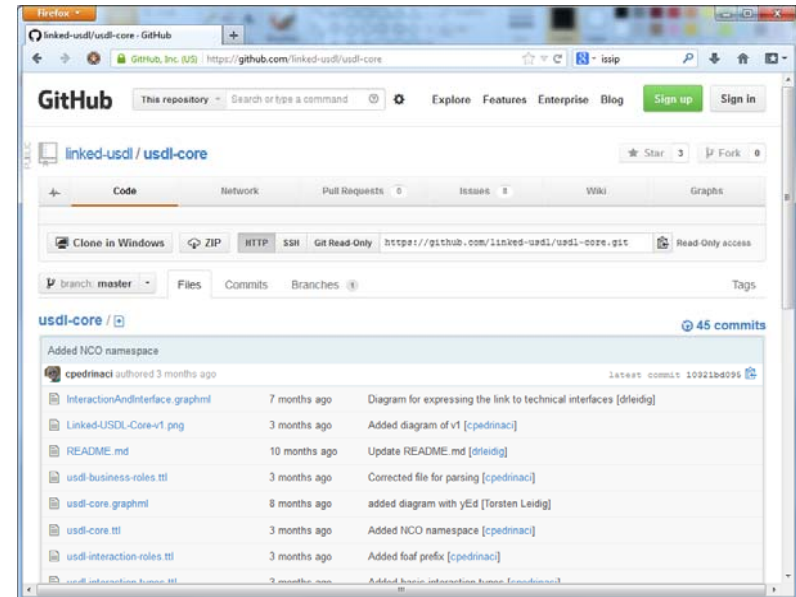
- **Service Analytics**
 - Service system mining
 - Process mining
 - Data mining
- **Service Network Analysis**
 - Automated reconstruction
 - Domain-specific metrics
- **Service Relationships**
 - Evidence from Social Networks
 - Text mining techniques
 - Co-occurrence analysis



Resources



<http://www.linked-usdl.org/>



<https://github.com/linked-usdl/>
<https://github.com/GenSSiz/lss-usdl>

Useful links


- [LSS-USDL Editor](#): Open source repository of the LSS-USDL graphical editor.
- [USDL Incubator Group](#): LSS-USDL is part of the research for service systems by the USDL research group.
- [Linked USDL](#): Similar project, focusing on service descriptions for customers. The third use case found in LSS-USDL's repository shows a service system modeled both in LSS-USDL and Linked USDL.
- [Linked USDL core](#): Repository for the core module of Linked USDL. The other modules may be found under the same Github profile.
- [Semantic Web](#): Technologies such as RDF are a core component of LSS-USDL.

Textbook on Service Systems



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1 — Fundamentals

Summary

This chapter provides an overview of the origins of services. Two important views are examined: services as a transformation process and services as a set of resources. The differences and complementarity between services and goods are examined. Since the development of digital services is rapidly emerging, the relationships between services, software, and ICT are framed by presenting a classification framework. The last sections present the running use cases that will be used throughout the textbook and the six perspective that will be used to study each use case.

Learning Objectives

1. Understand the historical evolution of services and their importance nowadays for societies.
2. Analyse the various views on services based on the emphases placed on processes and resources.
3. Explain how services from various industry domains can benefit from a service system discipline.
4. Describe various perspectives which can be taken to study services using scientific and systematic approaches.

Conclusions

- **Business Process Outsourcing (BPO)**
 - Often use reference models (e.g. ITIL)
 - Models are customized and adapted
 - Require methods to verify compliance
- **Open Services**
 - Require formal descriptions (e.g. Linked USDL)
 - Capture the underlying process models
 - Require methods to query models and instances
 - Service analytics: smart data from executions

Further Reading

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Thank You
for Listening